



### HOW IT WORKS

**The more customer bookings you make, the greater the concession earned for your own holiday –**

Choose Olympic Holidays as your number one operator for Greece, Cyprus and Turkey and start saving for your own holiday!

### EARNING SCHEME

Type of customer holiday booked:	Agent concession earned on bookings made from Launch of S15 up to 28/02/2015	Agent concession earned on bookings made from 01/03/2015 to 31/03/2015 of S15 season	Agent concession earned on bookings made from 01/04/2015 to 03/08/2015 of S15 season
<b><u>IT PACKAGES</u></b> Greece, Cyprus, and Turkey <i>(Excludes FlexiChoice Bookings)</i>	£5 per pax	<b>Extended to £5 per pax</b>	£2 per pax

### HOW TO CLAIM YOUR AGENT CONCESSION

- Choose a **Hotel, Villa or Apartment package holiday to Greece, Cyprus, and Turkey** (except village houses). – Remember, you are entitled to exactly the same brochured offers as our mutual customers!
  - Choose any departure date between **04 May 2015** and **06 July 2015** or between **01 September 2015** and **12 October 2015** (Departures outside of these dates are NOT APPLICABLE FOR AN AGENTS CONCESSION)
  - Your holiday **must be booked at least 10 weeks prior to departure in order to qualify and must be paid in FULL**, the application for the concession must be received by agency sales at the time of booking
  - Call Agency Sales on **0844 576 2350** to find out the total concession entitlement as per your ABTA No.
  - All concessions will be re-calculated and applied to bookings 8 weeks prior to departure. We require confirmation from the agency manager on your agency headed paper that you are a bonafide employee plus:
    - (a) The ABTA number (or other recognised travel agent membership number) for which you work
    - (b) The reference number and lead name of the booking applying for concession along with the date of travel
 You can send this by fax to Agency Sales on 0844 576 2347 or email [concessions@olympicholidays.com](mailto:concessions@olympicholidays.com)
- A new invoice will be sent out to you minus the concession amount applied (8 weeks prior to departure). Concession excludes the following items: - Additional extras i.e. extra baggage allowance, Atol Protection Contribution and admin charges (such items must be paid and are **NOT** entitled to a concession). Please note that all concession bookings will be eligible to your normal "on invoice" commission and all relevant brochure offers apply

**Remember - Concessions available on most hotels (Bed & Breakfast, Half Board or even All Inclusive)**

### CONDITIONS

Concessions can only be used on Olympic Holidays Charter Flights and apply only to bonafide employees of the Travel Agency

Maximum concession value:

1. For **Apartment** (IT Packages only) bookings the maximum concession value is £250pp for (some apartments may receive a lower concession, please check with agency sales before booking) Greece, Cyprus and Turkey
2. For **Hotel & Villa** (IT Packages only) bookings the maximum concession value is £180pp for Greece, Cyprus and Turkey

Maximum value of £500 (based on maximum 2 people) can be claimed per booking. Maximum amount of £2000 per ABTA No. (or other recognised travel agent membership number) is allowed for the season. The applicable concession is limited to the agency employee and one other person per booking.

Cancelled bookings will NOT receive a concession. They will not be COVERED by the concession earned and full cancellation charges must be paid.

Concessions can only be earned on S'15 bookings and used against a S'15 holiday: They cannot be carried over / Transfer of concessions between branches is not permitted / There is no cash alternative / Normal Olympic Holidays terms and booking conditions apply / Concessions only apply to Olympic Holidays IT Packages to Greece, Cyprus, and Turkey

**Concessions can NOT be used on Flight Only and Accommodation Only Bookings**

**PLEASE NOTE: FlexiChoice bookings DO NOT qualify when earning concession neither can they be used to redeem concession earned on holidays. Please check with Agency Sales before booking!**

Reservations: 0844 499 4449 - Viewdata - Agency Sales: 0844 576 2350 - Brochure Orders: [www.trade-gate.co.uk](http://www.trade-gate.co.uk) - Travel Agent Website: [www.olympicholidays.com](http://www.olympicholidays.com)

**NB. Check with your head office to make sure you are eligible to partake in this Concession Scheme**

**\* Olympic Holidays require a deposit of only £49pp (Plus £2.50 APC) if booked more than 10 weeks before departure.**