



## HOW IT WORKS

**The more customer bookings you make, the greater the concession earned for your own holiday!  
Make Olympic Holidays your number one specialist operator for Greece & Cyprus.**

## SCHEME

|                                 | Concession Earned on Olympic Holidays |                          | Concession Earned on FlexiChoice |                          |
|---------------------------------|---------------------------------------|--------------------------|----------------------------------|--------------------------|
| Booking Date                    | Launch of S16 to 29/02/2016           |                          | Launch of S16 to 29/02/2016      |                          |
| Type of customer holiday booked | IT Packages                           | Gold & Platinum Packages | Packages                         | Gold & Platinum Packages |
| Greece & Cyprus                 | £5 per pax                            | £10 per pax              | £2.50 per pax                    | £5 per pax               |

## HOW TO CLAIM YOUR AGENT CONCESSION

- Choose a **Hotel, Villa or Apartment package holiday to Greece or Cyprus** (except village houses). On any departure date between **04 May 2016** and **06 July 2016** or between **01 September 2016** and **12 October 2016**
- Your holiday **must be booked at least 10 weeks prior to departure** to qualify and paid in FULL. The application for the concession must be received by agency sales at the time of booking
- Call Agency Sales on 020 8492 6740 to find out the total concession entitlement as per your Agent No
- All concessions will be calculated and applied to bookings 10 weeks prior to departure. We require confirmation from the agency manager on your agency headed paper that you are a bonafide employee along with your agent number, booking reference, lead name and date of travel. Email this to Agency Sales at [concessions@olympicholidays.com](mailto:concessions@olympicholidays.com)

## CONDITIONS

Concessions can be used on Greece and Cyprus packages excluding FlexiChoice, Flight & Accommodation only.

Maximum concession amount for IT Packages:

1. For **Apartment** bookings the maximum concession value is £250pp for Greece and Cyprus (some apartments may receive a lower concession, please check with agency sales before booking)
2. For **Hotel & Villa** bookings the maximum concession value is £180pp for Greece and Cyprus

Concession excludes the following items: Additional extras i.e. extra baggage allowance, ATOL Protection Contribution and admin charges (such items must be paid and are **not** entitled to a concession)

Maximum of £500 (based on maximum 2 people) can be claimed per booking. Maximum amount of £2000 per Agent Number is allowed for the Summer 2016 season

If your holiday is cancelled the relevant cancellation charges must be paid by you. Cancelled bookings will NOT receive a concession and will not be covered by the concession earned

Concessions can only be earned on S'16 bookings and used against a S'16 holiday: They cannot be carried over / Transfer of concessions between branches is not permitted / No cash alternative / Normal Olympic Holidays booking conditions apply